

In two consecutive agricultural campaigns (seasons) 2013/2014 and 2014/2015, it was possible to achieve the following results:

### 1. At SME level

- **Access to financial services:** 41 SMEs submitted applications to access finance using business plans, out of which 15 accessed finance amounting 1.5 million USD, about 51 million Meticaïs.
- **Capacity of buying produce from small farmers:** 6.8 thousand tons acquired from small farmers, resulting in about 1.7 million USD spent in the purchase of maize, sesame, cowpea, pigeon pea, rice and soya. A total of 15,157 farmers linked to SMEs along Nacala and Beira corridors and Zambezi Valley.
- **Linkage with big buyers and export markets:** about 4.9 thousand tons of commodities and sub products (maize, pigeon pea, rice, sesame, maize flour and sunflower oil) sold by supported SMEs to large buyers amounting 2.2 million USD, about 84 million Meticaïs.
- **Improvement of planning capacity and business management:** 71 SMEs with management systems in place, focusing Human Resources, Administration, Finance Management and Governance.
- **Provision of services to SHF/FO:** 160 hectares ploughed and 5 tons of seeds of different crops provided in an out grower scheme.

### 2. At farmers, farmers' organizations (FO) and cooperatives level

- **Development of production plans and basic record keeping:** 2,685 farmers trained to develop production plans with clear detailed costs, inputs and services needs, markets, price and with registration of transactions.
- **Increased productivity:** 110 farmers (cooperative members) with increased productivity of rice from 2,700 kg/hectare to 4,500 kg/hectare due to use of technology and improved seeds
- **Increased productivity:** 1800 farmers of 11 unions increased sesame productivity from 400 to 600 kg/ha by using improved seeds and good agriculture practices (GAP).